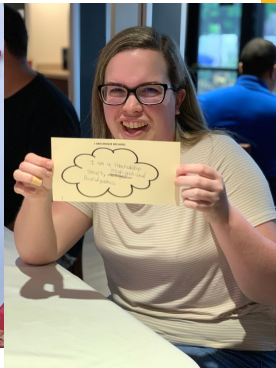




# ANNUAL 2023 REPORT



FOR THE YEAR ENDED JUNE 30, 2023



DAN MARINO  
FOUNDATION

# ACCEPT without limits

Dear Supporters and Friends,

I am delighted to share with you the remarkable journey of the Dan Marino Foundation over the past year. Our mission to make a lasting impact on the lives of individuals with autism and their families has seen significant progress and achievement.

In the past year, we have continued to work tirelessly to promote awareness and acceptance without limits for autistic persons. Our efforts have been driven by the invaluable support and generosity of donors, volunteers, and advocates like you. Together, we have made a meaningful difference in the lives of thousands within the neuro-diverse community.

Our commitment to creating opportunities for those with autism remains steadfast. We've witnessed a positive shift in societal perception, and it fills us with hope and determination to keep striving for a world that fully embraces and supports every individual, regardless of their abilities.

The prevalence rates of autism have continued to rise, reinforcing the importance of our cause. It is estimated that 1 in 36 children in the United States will be diagnosed with autism. Our dedication to this cause has only strengthened, knowing that families are counting on us to provide support and empower their loved ones.

As we reflect on the past 30 years, we celebrate the countless success stories and the transformative impact we've had on the lives of so many. Our journey has been shaped by the vision and dedication of our founders, Dan and Claire Marino, and we honor their legacy by pushing forward with determination and resilience.

I have had the privilege of leading the Dan Marino Foundation for 23 years, and each year has reinforced my belief in the potential and resilience of the individuals we serve. Your continued support has been instrumental in our success, and for that, we extend our deepest gratitude.

Together, let us look ahead to the future, as we remain steadfast in our commitment to preparing individuals with autism for the world and advocating for a society that is truly ready for them. With your ongoing support, we will continue to make a lasting impact, enabling those with autism to lead happy, productive, and meaningful lives.

Thank you for being an essential part of our journey.

Warm regards



Mary Partin  
Chief Executive Officer  
Dan Marino Foundation

# Highlights

The **DAN MARINO FOUNDATION** marked its 30th anniversary in 2022 with year-long festivities, both on-campus and in the community.

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In celebration of April, Autism Awareness & Acceptance Month, the Foundation displayed “**ACCEPT WITHOUT LIMITS**” flags along Las Olas Boulevard in downtown Fort Lauderdale and participated in many local events at schools, police departments, and colleges. On April 27, the Foundation hosted the **DAN MARINO FOUNDATION FAMILY SUNDAY** at Dania Pointe attended by 1,200 families and community partners.

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**NICKLAUS CHILDREN'S HOSPITAL** and the **DAN MARINO FOUNDATION** were winners of the Fort Lauderdale Chamber of Commerce's **Outstanding Healthcare Collaboration Award** which honors two organizations that partnered to improve healthcare in the region.

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Generous grants and donations from our corporate partners and longtime donors including **BADIA SPICES, UKG, WALGREENS, ANTHONY'S RUNWAY 84, EMERIL LAGASSE FOUNDATION, and SUBARU OF NORTH FORT LAUDERDALE**, directly contributed to the betterment of the autism community and fulfillment of the Foundation's mission.

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Dan and Claire Marino and the **DAN MARINO FOUNDATION** team celebrated the 25th anniversary of the **NICKLAUS CHILDREN'S HOSPITAL DAN MARINO OUTPATIENT CENTER** by attending their Family Fun Day. It was a great opportunity to connect with families who have benefited from the Center over the years, many of whom attended Marino Campus as well.

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A focal point of the Foundation is the ability to reach and support more people through technology. The **DAN MARINO FOUNDATION** was acknowledged in two university research publications validating the use of these technology tools: Colorado State University for **DAILY BUDDY** and Florida International University for **VI-READY**. The Foundation continued to touch families both nationally and globally through social media, increasing its reach by **400%**.

## The Dan Marino Foundation, Inc. | Statement of Financial Position | June 30, 2023

<b>Assets:</b>	
Cash and cash equivalents	\$ 3,701,470
Tuition receivable	28,060
Grants and other receivables	465,000
Prepaid expenses and other assets	56,768
Investments	6,890,003
Property and equipment, net	<u>3,429,101</u>
Total assets	\$ <u>14,570,402</u>
<b>Liabilities:</b>	
Accounts payable	\$ 21,236
Accrued expenses	59,948
Mortgage note payable	<u>1,418,262</u>
Total liabilities	<u>1,499,446</u>
<b>Net Assets:</b>	
Without donor restrictions:	
Undesignated	10,334,015
Board designated	<u>736,941</u>
Total without donor restrictions	<u>11,070,956</u>
With donor restrictions:	
Perpetual in nature	<u>2,000,000</u>
Total with donor restrictions	<u>2,000,000</u>
Total net assets	<u>13,070,956</u>
Total liabilities and net assets	\$ <u>14,570,402</u>

## The Dan Marino Foundation, Inc. | Statement of Activities | For the Year Ended June 30, 2023

	<u>Without Donor Restrictions</u>	<u>With Donor Restrictions</u>	<u>Total</u>
<b>Public Support and Revenues:</b>			
Grant and contract revenue, governmental and private	\$ 1,557,250	\$ -	\$ 1,557,250
Contributions	765,489	-	765,489
Tuition revenue	524,167	-	524,167
Special events (net of direct expenses of \$ 49,793)	<u>339,452</u>	<u>-</u>	<u>339,452</u>
Total public support and revenues	<u>3,186,358</u>	<u>-</u>	<u>3,186,358</u>
Net assets released from restrictions	<u>48,016</u>	<u>(48,016)</u>	<u>-</u>
Total public support, revenues, and net assets released from restrictions	<u>3,234,374</u>	<u>(48,016)</u>	<u>3,186,358</u>
<b>Expenses:</b>			
Program services	2,667,445	-	2,667,445
Support services:			
Management and general	167,404	-	167,404
Fundraising	<u>284,091</u>	<u>-</u>	<u>284,091</u>
Total expenses	<u>3,118,940</u>	<u>-</u>	<u>3,118,940</u>
Net operating revenue	<u>115,434</u>	<u>(48,016)</u>	<u>67,418</u>
<b>Nonoperating Revenues:</b>			
CARES Act Employee Retention Credit	543,261	-	543,261
Investment income, net	206,211	48,016	254,227
Miscellaneous income	<u>35,907</u>	<u>-</u>	<u>35,907</u>
Total nonoperating revenues	<u>785,379</u>	<u>48,016</u>	<u>833,395</u>
Change in net assets	900,813	-	900,813
<b>Net Assets, July 1, 2022</b>	<u>10,170,143</u>	<u>2,000,000</u>	<u>12,170,143</u>
<b>Net Assets, June 30, 2023</b>	<u>\$ 11,070,956</u>	<u>\$ 2,000,000</u>	<u>\$ 13,070,956</u>

## The Dan Marino Foundation, Inc. | Statement of Functional Expenses | For the Year Ended June 30, 2023

	<u>Supporting Services</u>				<u>Total Expenses</u>
	<u>Program Services</u>	<u>Management and General</u>	<u>Fundraising</u>	<u>Total Supporting Services</u>	
Academic services	\$ 48,585	\$ -	\$ -	\$ -	\$ 48,585
Business expenses	106,235	3,047	2,002	5,049	111,284
Donation distributions	-	-	129,448	129,448	129,448
Occupancy and interest	208,187	48,390	3,227	51,617	259,804
Office	29,807	943	3,954	4,897	34,704
Other personnel	25,454	1,009	992	2,001	27,455
Payroll, benefits, and taxes	1,509,517	91,123	74,122	165,245	1,674,762
Professional services	583,479	12,968	64,876	77,844	661,323
Provision for depreciation	82,665	9,726	4,863	14,589	97,254
Research	66,000	-	-	-	66,000
Travel and meetings	7,516	198	607	805	8,321
Total	<u>\$ 2,667,445</u>	<u>\$ 167,404</u>	<u>\$ 284,091</u>	<u>\$ 451,495</u>	<u>\$ 3,118,940</u>

# BOARD OF DIRECTORS

## DANIEL MARINO

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FOUNDER/CHAIRMAN  
Dan Marino Enterprises

## ANTHONY GALVIN

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DIRECTOR/ADVISORY  
Anthony J Galvin Charitable  
Foundation

## CLAIRE MARINO

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FOUNDER/SECRETARY/TREASURER  
Dan Marino Enterprises

## FRANCIS FRAENKEL

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DIRECTOR/ADVISORY  
Neuberger Berman

## MARY PARTIN

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DIRECTOR/CHIEF EXECUTIVE OFFICER  
Dan Marino Foundation

## RALPH STRINGER

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DIRECTOR/ADVISORY  
Neostar Sports and  
Entertainment

## JOSPEPH MARINO

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DIRECTOR/ADVISORY  
Dan Marino Enterprises

## JOHN DUFFY

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DIRECTOR/ADVISORY  
Direqt



# DAN MARINO FOUNDATION

400 North Andrews Ave  
Fort Lauderdale, FL 33301  
(954)368-6000  
DanMarinoFoundation.org

## Charity Recognitions and Affiliations

